

# **Project Geminis**

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# Geminis: a new phase in the Company's transformation (i/ii)

## **Simplicity**

- Demerger into two leading energy groups (Liberalized businesses and Networks businesses)
  - More focused, attractive and sustainable equity stories
  - Enhanced value creation potential in each company, facilitating growth opportunities, and increasing optionality
  - Both companies will be listed with the same shareholder base
- > Pragmatic and efficient process
  - Leaves room for further optimizations
  - Limited execution risk and tax neutral for company and shareholders
  - Company has now entered a detailed analysis phase which should be completed quickly with a view of executing the Project within 2022



Profound sector changes call to move more decisively in Naturgy's transformation process started in 2018



# Geminis: a new phase in the Company's transformation (ii/ii)

### Rationale

- > Boosts the implementation of Naturgy's current Strategic Plan
  - Adapting to the acceleration of industry trends and the energy transition plans in the past few months
  - Intensifies unbundling efforts, increasing transparency and accountability
  - Focused and scalable groups vs. traditional multi focused integrated utilities

## > Increases growth potential

- Higher flexibility in MarketsCo to explore new projects
- Lower required cost of capital in NetworksCo
- Allows for broader M&A opportunities with a clearer strategic fit

## Optimizes leverage and dividends

- Improves debt allocation and cost
- Increases dividend sustainability
- Eliminates cross-subsidies

#### > Reinforces ESG credentials

- Differentiated paths to meet stringent ESG goals
- Increases transparency and accountability

#### > Motivates and empowers teams

- Revalues professional skills as a result of greater focus
- **Enhances career development**
- Improves clarity over value-creation path

Dynamizes the future of both Groups, enhancing their attractiveness for employees, shareholders and regulators 3



## Strong and attractive equity stories

#### MarketsCo

- Renewables and New Businesses, Energy Management, Supply (liberalized)
- Focused on capturing energy transition opportunities
  - Renewables
  - New Businesses focused on innovation (renewable gases, hydrogen, distributed generation...)
  - Digitization as a driver for customer satisfaction and competitiveness
- Integrated approach leveraging presence in attractive geographies (Europe, Australia, US) with thermal generation providing back-up services
- Proactive management of gas procurement contracts to secure competitive advantages providing a higher risk/reward profile
- Investment grade target and flexibility for growth

#### **NetworksCo**

- > Regulated Gas & Power distribution networks
- Unique asset base serving as the backbone of energy transition efforts (electricity, renewable gases)
- Focused on best-in-class operations with proactive regulatory management
- Lower cost of capital increases growth optionality
- High and resilient cash flow generation allowing for a stable dividend policy
- Optimized balance sheet maintaining an investment grade and core investment plan



# A win-win proposition

#### Investors

- Highlights Group value as a sum of two clearly differentiated parts, derisking both equity and debt
- > Enhances shareholder liquidity by broadening the potential investor base as separate listed entities
- Increases optionalities for the companies and investors
- Steps up long-term value creation potential for both groups
- Execution plan designed to achieve tax neutrality for both the company and its shareholders

#### **Stakeholders**

- Reorganization creates two Spanish leading Energy Groups with a clear focus on customers and security of supply
- Accelerates energy transition and better aligns the Groups with European energy plans
- Increases focus on client service and satisfaction
- Intensifies unbundling efforts, increasing transparency and accountability
- Allows for a better allocation of risk perception
- Opens increased opportunities for current Naturgy's employees and service providers



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