

Alternative performance metrics	Definition and terms	Reconciliation of values		Relevance of use
		31 December 2020	31 December 2019	
Ebitda	Operating profit	Euros 3,449 million	Euros 4,252 million	Measure of earnings before interest, taxes, depreciation and amortization and provisions
Ordinary Ebitda	Ebitda - Non-ordinary items	Euros 3,714 million = 3,449 + 265	Euros 4,348 million = 4,252 + 96	Ebitda corrected of impacts like restructuring costs and other non-ordinary items considered relevant for a better understanding of the underlying results of the Group.
Ordinary Net income	Attributable net income of the period - Non-ordinary items	Euros 872 million = -347 + 1,219	Euros 1,378 million = 1,401 + 23	Attributable Net Income corrected of impacts like assets write-down, discontinued operations, restructuring costs and other non-ordinary items considered relevant for a better understanding of the underlying results of the Group.
Investments (CAPEX)	Investments in intangible assets + Investments in property, plant & equipment	Euros 1,279 million = 187 + 1,092	Euros 1,685 million = 222 + 1,463	Realized investments in property, plant & equipment and intangible assets.
Net Investments (net CAPEX)	CAPEX - Other proceeds/(payments) of investments activities	Euros 1,228 million = 1,279 - 51	Euros 1,607 million = 1,685 - 78	Total investments net of the cash received from divestments and other investing receipts.
Gross financial debt	Non-current financial liabilities + "Current financial liabilities"	Euros 17,539 million = 14,968 + 2,571	Euros 17,987 million = 15,701 + 2,286	Current and non-current financial debt
Net financial debt	Gross financial debt - "Cash and cash equivalents" - "Derivative financial assets"	Euros 13,612 million = 17,539 - 3,927 - 0	Euros 15,268 million = 17,987 - 2,685 - 34	Current and non-current financial debt less cash and cash equivalents and derivative financial assets
Leverage (%)	Net financial debt / (Net financial debt + "Net equity")	54.7% = 13,612 / (13,612 + 11,265)	52.2% = 15,268 / (15,268 + 13,976)	The ratio of external funds over total funds
Cost of net financial debt	Cost of financial debt - "Interest revenue"	Euros 498 million = 515 - 17	Euros 547 million = 570 - 23	Amount of expense relative to the cost of financial debt less interest revenue
Ebitda/Cost of net financial debt	Ebitda / Cost of net financial debt	6.9x = 3,449 / 498	7.8x = 4,252 / 547	Ratio between Ebitda and net financial debt
Net financial debt/LTM Ebitda	Net financial debt / Last twelve months Ebitda	3.9x = 13,612 / 3,449	3.6x = 15,268 / 4,252	Ratio between net financial debt and Ebitda
Free Cash Flow after minorities	Free Cash Flow + Dividends and other + Acquisitions of treasury shares + Inorganic investments payments	Euros 1,626 million = 79 + 1,359 + 184 + 4	Euros 1,958 million = 238 + 1,307 + 405 + 8	Cash flow generated by the Company available to pay to the shareholders (dividends or treasury shares), the payment of inorganic investments and debt payments.
Net Free Cash Flow	Cash flow generated from operating activities + Cash flows from investing activities + Other collections from divestments in group companies + Cash flow generated from financing activities - Receipts and payments on financial liability instruments	Euros 79 million = 3,432 - 1,142 - 190 - 388 - 1,633	Euros 238 million = 4,021 - 1,456 - 1,599 - 728	Cash flow generated by the Company available to pay the debt.